

## FACT BOOK

2010年度 (2011年3月期)第3四半期 実績  
FY2010 3rd Quarter Result



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## CONTENTS

## 目次

Page

1. P/L Summary	1. 損益概要	1
2. B/S Summary	2. 貸借対照表概要	
3. Business Segment Information	3. 事業の種類別セグメント情報	2
・Net Sales and Operating Income by Business Segment	・事業セグメント別売上高・営業利益	
・Breakdown of Each Business Segment	・各セグメント別売上高の主要製品内訳	

### (Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its affiliated companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its affiliated companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

### (将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

1. P/L Summary  
損益概要(Millions of Yen)  
(百万円)

		2008			2009			2010			Change ②-①
		1st Half	3Q(9 months)	Total	1st Half	3Q(9 months)①	Total	1st Half	3Q(9 months)②	Total E	
Net sales	売上高	1,247,840	1,795,830	2,121,978	812,315	1,282,586	1,836,352	990,573	1,478,013	2,000,000	195,427
Operating income	営業利益	49,164	49,578	23,527	(7,025)	12,173	51,728	46,002	67,994	100,000	55,821
Equity in net income	持分法による投資利益	12,495	13,341	12,529	1,857	6,150	12,159	14,226	20,492	18,000	14,342
Other non-operating income (expense)	その他営業外損益	3,327	5,010	1,717	1,317	3,121	4,319	1,925	2,169	2,000	(952)
Ordinary income	経常利益	64,986	67,929	37,773	(3,851)	21,444	68,206	62,153	90,655	120,000	69,211
Extraordinary profit	特別利益	-	-	31,231	1,890	2,238	8,965	0	0	0	(2,238)
Extraordinary loss	特別損失	3,508	10,940	27,878	7,687	9,783	21,746	864	1,173	10,000	(8,610)
Income(loss) before income taxes and minority interests	税金等調整前当期純利益	61,478	56,989	41,126	(9,648)	13,899	55,425	61,289	89,482	110,000	75,583
Income taxes	法人税等	15,958	21,656	18,472	(815)	5,360	16,921	14,984	19,311	39,000	13,951
Minority Interests	少数株主利益	5,840	6,300	5,417	907	3,868	9,796	4,919	8,149	11,000	4,281
Net Income(loss)	当期純利益	39,680	29,033	17,237	(9,740)	4,671	28,708	41,386	62,022	60,000	57,351

2. B/S Summary  
貸借対照表概要

		2008			2009			2010	
		2Q	3Q	4Q	2Q	3Q	4Q	2Q	3Q
Current Assets	流動資産	1,123,576	1,061,670	868,813	856,664	892,911	959,950	952,047	950,504
Property, plant and equipment	有形固定資産	583,214	576,351	541,316	548,330	528,814	524,657	510,955	494,806
Intangible assets	無形固定資産	35,022	34,136	29,997	30,939	29,311	29,374	27,566	25,938
Investments and long-term receivables	投資その他の資産	449,131	417,957	428,048	441,948	437,070	425,954	419,481	468,295
Fixed Assets	固定資産	1,067,367	1,028,444	999,361	1,021,217	995,195	979,985	958,002	989,039
Total Assets	資産合計	2,190,943	2,090,114	1,868,174	1,877,881	1,888,106	1,939,935	1,910,049	1,939,543
Current Liabilities	流動負債	732,897	687,374	555,222	517,957	546,752	557,869	506,630	513,754
Long-term Liabilities	固定負債	307,348	309,561	298,870	331,200	315,093	317,491	324,567	337,088
Total Liabilities	負債合計	1,040,245	996,935	854,092	849,157	861,845	875,360	831,197	850,842
Shareholders' Equity	株主資本	921,615	902,216	892,331	875,915	885,373	907,616	944,452	958,539
Valuation and Translation Adjustments	評価・換算差額等	66,112	31,491	(30,244)	(883)	(12,665)	(3,455)	(24,759)	(11,677)
Share Warrants	新株予約権	37	37	37	22	22	22	21	21
Minority Interests	少数株主持分	162,934	159,435	151,958	153,670	153,531	160,392	159,138	141,818
Total Net Assets	純資産合計	1,150,698	1,093,179	1,014,082	1,028,724	1,026,261	1,064,575	1,078,852	1,088,701
Total Liabilities and Net Assets	負債・純資産合計	2,190,943	2,090,114	1,868,174	1,877,881	1,888,106	1,939,935	1,910,049	1,939,543

3. Business Segment Information

事業の種類別セグメント情報

Net Sales and Operating Income by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

(business segment)	(セグメント区分)	2009							2010						
		1Q	2Q	1st Half	3Q	4Q	2nd Half	Total	1Q	2Q	1st Half	3Q	Total E		
Automotive	Net Sales	自動車	売上高	154,421	194,932	349,353	217,082	250,188	467,270	816,623	236,022	232,841	468,863	234,392	915,000
	Operating Income	営業利益	(8,564)	5,515	(3,049)	14,856	22,719	37,575	34,526	15,820	16,867	32,687	14,077	60,000	
Information and communications	Net Sales	情報通信	売上高	63,618	65,386	129,004	63,319	78,854	142,173	271,177	57,606	61,774	119,380	43,215	220,000
	Operating Income	営業利益	1,462	(703)	759	(1,295)	4,160	2,865	3,624	(1,551)	61	(1,490)	334	2,000	
Electronics	Net Sales	エレクトロニクス	売上高	33,653	39,077	72,730	44,143	48,177	92,320	165,050	42,551	43,457	86,008	47,109	200,000
	Operating Income	営業利益	(2,085)	1,855	(230)	2,442	2,637	5,079	4,849	1,789	2,070	3,859	1,648	12,000	
Electric wire and cable, energy	Net Sales	電線・機材・エネルギー	売上高	87,728	95,885	183,613	101,811	127,087	228,898	412,511	103,136	111,479	214,615	111,190	455,000
	Operating Income	営業利益	(1,684)	566	(1,118)	2,429	6,582	9,011	7,893	1,192	2,694	3,886	2,350	11,000	
Industrial materials and others	Net Sales	産業素材他	売上高	45,531	58,339	103,870	58,912	65,443	124,355	228,225	63,996	69,123	133,119	68,456	280,000
	Operating Income	営業利益	(3,862)	483	(3,379)	813	3,510	4,323	944	2,531	4,512	7,043	3,772	15,000	
Eliminations and corporate	Net Sales	消去又は全社	売上高	(12,845)	(13,410)	(26,255)	(14,996)	(15,983)	(30,979)	(57,234)	(15,554)	(15,858)	(31,412)	(16,922)	(70,000)
	Operating Income	営業利益	49	(57)	(8)	(47)	(53)	(100)	(108)	(23)	40	17	(189)	-	
Consolidated Total	Net Sales	連結合計	売上高	372,106	440,209	812,315	470,271	553,766	1,024,037	1,836,352	487,757	502,816	990,573	487,440	2,000,000
	Operating Income	営業利益	(14,684)	7,659	(7,025)	19,198	39,555	58,753	51,728	19,758	26,244	46,002	21,992	100,000	

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

