

## FACT BOOK

2012年度 (2013年3月期)第1四半期 実績  
FY2012 1st Quarter Result



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## CONTENTS

## 目次

Page

1. P/L Summary	1. 損益概要	1
2. B/S Summary	2. 貸借対照表概要	
3. Business Segment Information	3. 事業の種類別セグメント情報	2
・Net Sales and Operating Income by Business Segment	・事業セグメント別売上高・営業利益	
・Breakdown of Each Business Segment	・各セグメント別売上高の主要製品内訳	

### (Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its affiliated companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its affiliated companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

### (将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

## 1. P/L Summary

(Millions of Yen)

## 損益概要

(百万円)

		2010			2011			2012			Change ②-①
		1Q	1st Half	Total	1Q ①	1st Half	Total	1Q ②	1st Half E	Total E	
Net sales	売上高	487,757	990,573	2,033,827	441,597	956,804	2,059,344	527,257	1,000,000	2,200,000	85,660
Operating income	営業利益	19,758	46,002	103,810	2,432	23,834	86,946	17,905	40,000	110,000	15,473
Equity in net income	持分法による投資利益	5,515	14,226	23,861	6,517	9,037	20,527	6,143	9,000	20,000	(374)
Other non-operating income(expense)	その他営業外損益	826	1,925	1,428	2,430	2,699	(777)	(316)	1,000	-	(2,746)
Ordinary income	経常利益	26,099	62,153	129,099	11,379	35,570	106,696	23,732	50,000	130,000	12,353
Extraordinary profit	特別利益	0	0	8,338	0	2,502	7,049	0	-	-	0
Extraordinary loss	特別損失	208	864	23,656	7,088	10,240	13,804	465	3,000	11,000	(6,623)
Income(loss) before income taxes and minority interests	税金等調整前当期純利益	25,891	61,289	113,781	4,291	27,832	99,941	23,267	47,000	119,000	18,976
Income taxes	法人税等	4,015	14,984	31,158	189	5,944	30,410	5,899	14,000	36,000	5,710
Minority Interests	少数株主利益	2,640	4,919	12,009	(54)	2,820	10,670	3,398	5,000	13,000	3,452
Net Income(loss)	当期純利益	19,236	41,386	70,614	4,156	19,068	58,861	13,970	28,000	70,000	9,814

## 2. B/S Summary

## 貸借対照表概要

		2010			2011			2012
		1Q	1st Half	2nd Half	1Q	1st Half	2nd Half	1Q
Current Assets	流動資産	946,920	952,047	988,783	943,108	963,055	1,047,430	1,015,983
Property, plant and equipment	有形固定資産	519,921	510,955	481,775	492,358	496,333	543,716	550,290
Intangible assets	無形固定資産	28,315	27,566	25,446	24,585	25,810	27,255	26,235
Investments and long-term receivables	投資その他の資産	415,786	419,481	460,280	468,320	445,880	453,663	457,667
Fixed Assets	固定資産	964,022	958,002	967,501	985,263	968,023	1,024,634	1,034,192
Total Assets	資産合計	1,910,942	1,910,049	1,956,284	1,928,371	1,931,078	2,072,064	2,050,175
Current Liabilities	流動負債	529,502	506,630	530,950	532,656	560,125	635,879	586,398
Long-term Liabilities	固定負債	312,234	324,567	332,724	309,120	300,813	297,254	325,690
Total Liabilities	負債合計	841,736	831,197	863,674	841,776	860,938	933,133	912,088
Shareholders' Equity	株主資本	924,491	944,452	966,893	963,829	978,233	1,011,304	1,017,253
Accumulated other comprehensive income	その他の包括利益累計額	(15,252)	(24,759)	(17,847)	(19,138)	(48,423)	(23,306)	(32,548)
Share Warrants	新株予約権	21	21	17	11	10	10	10
Minority Interests	少数株主持分	159,946	159,138	143,547	141,893	140,320	150,923	153,372
Total Net Assets	純資産合計	1,069,206	1,078,852	1,092,610	1,086,595	1,070,140	1,138,931	1,138,087
Total Liabilities and Net Assets	負債・純資産合計	1,910,942	1,910,049	1,956,284	1,928,371	1,931,078	2,072,064	2,050,175

3. Business Segment Information

事業の種類別セグメント情報

Net Sales and Operating Income by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

(business segment)	(セグメント区分)	2011								2012			Change ② - ①	
		1Q①	2Q	1st Half	3Q	4Q	2nd Half	Total	1Q②	1st Half E	Total E			
Automotive	Net Sales	自動車	売上高	194,043	257,263	451,306	250,819	289,557	540,376	991,682	274,352	520,000	1,080,000	80,309
	Operating Income	営業利益	(118)	14,115	13,997	17,468	22,866	40,334	54,331	15,738	28,000	61,000	15,856	
Information and communications	Net Sales	情報通信	売上高	37,162	39,148	76,310	35,880	49,801	85,681	161,991	34,507	75,000	190,000	(2,655)
	Operating Income	営業利益	(2,225)	(2,012)	(4,237)	(3,572)	1,937	(1,635)	(5,872)	(4,232)	(6,000)	1,000	(2,007)	
Electronics	Net Sales	エレクトロニクス	売上高	41,559	44,491	86,050	46,571	53,165	99,736	185,786	47,102	105,000	240,000	5,543
	Operating Income	営業利益	(343)	306	(37)	1,435	1,891	3,326	3,289	1	3,000	9,000	344	
Electric wire and cable, energy	Net Sales	電線・機材・エネルギー	売上高	117,122	121,040	238,162	118,099	152,363	270,462	508,624	118,940	225,000	480,000	1,818
	Operating Income	営業利益	1,340	3,529	4,869	2,625	9,428	12,053	16,922	2,438	5,000	17,000	1,098	
Industrial materials and others	Net Sales	産業素材他	売上高	65,581	70,668	136,249	70,310	71,320	141,630	277,879	69,106	145,000	310,000	3,525
	Operating Income	営業利益	3,746	5,509	9,255	4,368	4,839	9,207	18,462	3,960	10,000	23,000	214	
Eliminations and corporate	Net Sales	消去又は全社	売上高	(13,870)	(17,403)	(31,273)	(16,672)	(18,673)	(35,345)	(66,618)	(16,750)	(70,000)	(100,000)	(2,880)
	Operating Income	営業利益	32	(45)	(13)	57	(230)	(173)	(186)	0	-	(1,000)	(32)	
Consolidated Total	Net Sales	連結合計	売上高	441,597	515,207	956,804	505,007	597,533	1,102,540	2,059,344	527,257	1,000,000	2,200,000	85,660
	Operating Income	営業利益	2,432	21,402	23,834	22,381	40,731	63,112	86,946	17,905	40,000	110,000	15,473	

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

