

## FACT BOOK

2013年度 (2014年3月期) 第1四半期 実績  
FY2013 1st Quarter Result



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## (Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its affiliated companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its affiliated companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

## (将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

## 1. P/L Summary

(Millions of Yen)

## 損益概要

(百万円)

		2011			2012			2013			Change ②-①
		1Q	1st Half	Total	1Q ①	1st Half	Total	1Q ②	1st Half E	Total E	
Net sales	売上高	441,597	956,804	2,059,344	527,257	1,042,775	2,159,942	587,343	1,100,000	2,400,000	60,086
Operating income	営業利益	2,432	23,834	86,946	17,905	34,732	76,790	19,405	30,000	100,000	1,500
Equity in net income	持分法による投資利益	6,517	9,037	20,527	6,143	9,975	22,115	5,697	10,000	24,000	(446)
Other non-operating income(expense)	その他営業外損益	2,430	2,699	(777)	(316)	(3,176)	(4,789)	1,513	-	(4,000)	1,829
Ordinary income	経常利益	11,379	35,570	106,696	23,732	41,531	94,116	26,615	40,000	120,000	2,883
Extraordinary profit	特別利益	0	2,502	7,049	0	2,621	6,682	0	-	-	0
Extraordinary loss	特別損失	7,088	10,240	13,804	465	9,161	16,714	368	40,000	8,000	(97)
Income(loss) before income taxes and minority interests	税金等調整前当期純利益	4,291	27,832	99,941	23,267	34,991	84,084	26,247	36,000	112,000	2,980
Income taxes	法人税等	189	5,944	30,410	5,899	12,872	34,746	7,493	11,000	40,000	1,594
Minority Interests	少数株主利益	(54)	2,820	10,670	3,398	6,314	11,383	2,856	5,000	12,000	(542)
Net Income(loss)	当期純利益	4,156	19,068	58,861	13,970	15,805	37,955	15,898	20,000	60,000	1,928

## 2. B/S Summary

## 貸借対照表概要

		2011			2012			2013
		1Q	1st Half	2nd Half	1Q	1st Half	2nd Half	1Q
Current Assets	流動資産	943,108	963,055	1,047,430	1,015,983	1,002,167	1,115,761	1,134,534
Property, plant and equipment	有形固定資産	492,358	496,333	543,716	550,290	564,124	651,051	675,986
Intangible assets	無形固定資産	24,585	25,810	27,255	26,235	27,375	37,045	54,839
Investments and long-term receivables	投資その他の資産	468,320	445,880	453,663	457,667	449,836	493,710	516,634
Total Fixed Assets	固定資産合計	985,263	968,023	1,024,634	1,034,192	1,041,335	1,181,806	1,247,459
Total Assets	資産合計	1,928,371	1,931,078	2,072,064	2,050,175	2,043,502	2,297,567	2,381,993
Current Liabilities	流動負債	532,656	560,125	635,879	586,398	595,640	657,145	675,748
Long-term Liabilities	固定負債	309,120	300,813	297,254	325,690	319,124	395,727	419,900
Total Liabilities	負債合計	841,776	860,938	933,133	912,088	914,764	1,052,872	1,095,648
Shareholders' Equity	株主資本	963,829	978,233	1,011,304	1,017,253	1,019,113	1,033,267	1,041,368
Accumulated other comprehensive income	その他の包括利益累計額	(19,138)	(48,423)	(23,306)	(32,548)	(45,828)	39,218	66,113
Share Warrants	新株予約権	11	10	10	10	-	-	-
Minority Interests	少数株主持分	141,893	140,320	150,923	153,372	155,453	172,210	178,864
Total Net Assets	純資産合計	1,086,595	1,070,140	1,138,931	1,138,087	1,128,738	1,244,695	1,286,345
Total Liabilities and Net Assets	負債・純資産合計	1,928,371	1,931,078	2,072,064	2,050,175	2,043,502	2,297,567	2,381,993

3. Business Segment Information

事業の種類別セグメント情報

Net Sales and Operating Income by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

(Business Segment)	(セグメント区分)	2012							2013			Change ② - ①		
		1Q①	2Q	1st Half	3Q	4Q	2nd Half	Total	1Q②	1st Half E	Total E			
Automotive	Net Sales	自動車	売上高	274,352	256,632	530,984	250,320	289,864	540,184	1,071,168	315,064	585,000	1,255,000	40,712
	Operating Income		営業利益	15,738	12,836	28,574	8,832	15,710	24,542	53,116	14,710	23,000	58,500	(1,028)
Infocommunications	Net Sales	情報通信	売上高	34,507	38,819	73,326	37,426	44,380	81,806	155,132	35,412	80,000	180,000	905
	Operating Income		営業利益	(4,232)	(3,597)	(7,829)	(2,379)	(47)	(2,426)	(10,255)	(893)	(4,500)	1,000	3,339
Electronics	Net Sales	エレクトロニクス	売上高	47,102	52,047	99,149	61,603	56,819	118,422	217,571	59,665	110,000	240,000	12,563
	Operating Income		営業利益	1	986	987	257	(1,239)	(982)	5	66	500	5,500	65
Environment and Energy ※	Net Sales	環境エネルギー ※	売上高	118,940	117,286	236,226	121,537	153,419	274,956	511,182	122,864	250,000	530,000	3,924
	Operating Income		営業利益	2,438	3,330	5,768	3,436	9,880	13,316	19,084	1,887	4,500	18,000	(551)
Industrial materials and others	Net Sales	産業素材他	売上高	69,106	68,398	137,504	65,280	69,740	135,020	272,524	72,244	140,000	300,000	3,138
	Operating Income		営業利益	3,960	3,319	7,279	2,094	5,727	7,821	15,100	3,740	6,500	17,000	(220)
Eliminations and corporate	Net Sales	消去又は全社	売上高	(16,750)	(17,664)	(34,414)	(15,670)	(17,551)	(33,221)	(67,635)	(17,906)	(65,000)	(105,000)	(1,156)
	Operating Income		営業利益	0	(47)	(47)	(53)	(160)	(213)	(260)	(105)	0	0	(105)
Consolidated Total	Net Sales	連結合計	売上高	527,257	515,518	1,042,775	520,496	596,671	1,117,167	2,159,942	587,343	1,100,000	2,400,000	60,086
	Operating Income		営業利益	17,905	16,827	34,732	12,187	29,871	42,058	76,790	19,405	30,000	100,000	1,500

※2013年度より、電線・機材・エネルギーセグメントを環境エネルギーセグメントに名称変更。

Effective FY2013, the Business Segment name changed from "Electric wire & cable, energy" to "Environment and Energy".

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

