

**FACT BOOK**

2010年度 (2011年3月期)第1四半期 実績  
FY2010 1<sup>st</sup> Quarter Result



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2010年7月29日  
As of July 29th, 2010

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### (Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its affiliated companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its affiliated companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

### (将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米、欧、日、その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

1. P/L Summary  
損益概要(Millions of Yen)  
(百万円)

		2008			2009			2010			Change ②-①
		1Q	1st Half	Total	1Q ①	1st Half	Total	1Q ②	1st Half E	Total E	
Net sales	売上高	588,129	1,247,840	2,121,978	372,106	812,315	1,836,352	487,757	975,000	2,000,000	115,651
Operating income	営業利益	25,119	49,164	23,527	(14,684)	(7,025)	51,728	19,758	40,000	100,000	34,442
Equity in net income	持分法による投資利益	4,471	12,495	12,529	(107)	1,857	12,159	5,515	10,000	18,000	5,622
Other non-operating income(expense)	その他営業外損益	3,276	3,327	1,717	836	1,317	4,319	826	-	2,000	(10)
Ordinary income	経常利益	32,866	64,986	37,773	(13,955)	(3,851)	68,206	26,099	50,000	120,000	40,054
Extraordinary profit	特別利益	-	-	31,231	1,687	1,890	8,965	-	-	-	(1,687)
Extraordinary loss	特別損失	323	3,508	27,878	991	7,687	21,746	208	4,000	10,000	(783)
Income(loss) before income taxes and minority interests	税金等調整前当期純利益	32,543	61,478	41,126	(13,259)	(9,648)	55,425	25,891	46,000	110,000	39,150
Income taxes	法人税等	9,481	15,958	18,472	(3,324)	(815)	16,921	4,015	16,000	39,000	7,339
Minority Interests	少数株主利益	3,586	5,840	5,417	372	907	9,796	2,640	5,000	11,000	2,268
Net Income(loss)	当期純利益	19,476	39,680	17,237	(10,307)	(9,740)	28,708	19,236	25,000	60,000	29,543

2. B/S Summary  
貸借対照表概要

		2008			2009			2010
		1Q	1st Half	2nd Half	1Q	1st Half	2nd Half	1Q
Current Assets	流動資産	1,100,018	1,123,576	868,813	836,909	856,664	959,950	946,920
Property, plant and equipment	有形固定資産	561,430	583,214	541,316	559,063	548,330	524,657	519,921
Intangible assets	無形固定資産	34,504	35,022	29,997	32,144	30,939	29,374	28,315
Investments and long-term receivables	投資その他の資産	460,452	449,131	428,048	440,339	441,948	425,954	415,786
Fixed Assets	固定資産	1,056,386	1,067,367	999,361	1,031,546	1,021,217	979,985	964,022
Total Assets	資産合計	2,156,404	2,190,943	1,868,174	1,868,455	1,877,881	1,939,935	1,910,942
Current Liabilities	流動負債	710,837	732,897	555,222	502,844	517,957	557,869	529,502
Long-term Liabilities	固定負債	326,621	307,348	298,870	338,247	331,200	317,491	312,234
Total Liabilities	負債合計	1,037,458	1,040,245	854,092	841,091	849,157	875,360	841,736
Shareholders' Equity	株主資本	895,289	921,615	892,331	875,914	875,915	907,616	924,491
Valuation and Translation Adjustments	評価・換算差額等	64,001	66,112	(30,244)	(2,602)	(883)	(3,455)	(15,252)
Share Warrants	新株予約権	35	37	37	37	22	22	21
Minority Interests	少数株主持分	159,621	162,934	151,958	154,015	153,670	160,392	159,946
Total Net Assets	純資産合計	1,118,946	1,150,698	1,014,082	1,027,364	1,028,724	1,064,575	1,069,206
Total Liabilities and Net Assets	負債・純資産合計	2,156,404	2,190,943	1,868,174	1,868,455	1,877,881	1,939,935	1,910,942

3. Business Segment Information

事業の種類別セグメント情報

Net Sales and Operating Income by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

(business segment)	(セグメント区分)	2009								2010			Change ② - ①	
		1Q①	2Q	1st Half	3Q	4Q	2nd Half	Total	1Q②	1st Half E	Total E			
Automotive	Net Sales	自動車	売上高	154,421	194,932	349,353	217,082	250,188	467,270	816,623	236,022	455,000	915,000	81,601
	Operating Income		営業利益	(8,564)	5,515	(3,049)	14,856	22,719	37,575	34,526	15,820	29,000	60,000	24,384
Information and communications	Net Sales	情報通信	売上高	63,618	65,386	129,004	63,319	78,854	142,173	271,177	57,606	115,000	220,000	(6,012)
	Operating Income		営業利益	1,462	(703)	759	(1,295)	4,160	2,865	3,624	(1,551)	(3,000)	2,000	(3,013)
Electronics	Net Sales	エレクトロニクス	売上高	33,653	39,077	72,730	44,143	48,177	92,320	165,050	42,551	95,000	200,000	8,898
	Operating Income		営業利益	(2,085)	1,855	(230)	2,442	2,637	5,079	4,849	1,789	5,000	12,000	3,874
Electric wire and cable, energy	Net Sales	電線・機材・エネルギー	売上高	87,728	95,885	183,613	101,811	127,087	228,898	412,511	103,136	210,000	455,000	15,408
	Operating Income		営業利益	(1,684)	566	(1,118)	2,429	6,582	9,011	7,893	1,192	3,000	11,000	2,876
Industrial materials and others	Net Sales	産業素材他	売上高	45,531	58,339	103,870	58,912	65,443	124,355	228,225	63,996	135,000	280,000	18,465
	Operating Income		営業利益	(3,862)	483	(3,379)	813	3,510	4,323	944	2,531	6,000	15,000	6,393
Eliminations and corporate	Net Sales	消去又は全社	売上高	(12,845)	(13,410)	(26,255)	(14,996)	(15,983)	(30,979)	(57,234)	(15,554)	(35,000)	(70,000)	(2,709)
	Operating Income		営業利益	49	(57)	(8)	(47)	(53)	(100)	(108)	(23)	-	-	(72)
Consolidated Total	Net Sales	連結合計	売上高	372,106	440,209	812,315	470,271	553,766	1,024,037	1,836,352	487,757	975,000	2,000,000	115,651
	Operating Income		営業利益	(14,684)	7,659	(7,025)	19,198	39,555	58,753	51,728	19,758	40,000	100,000	34,442

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

