

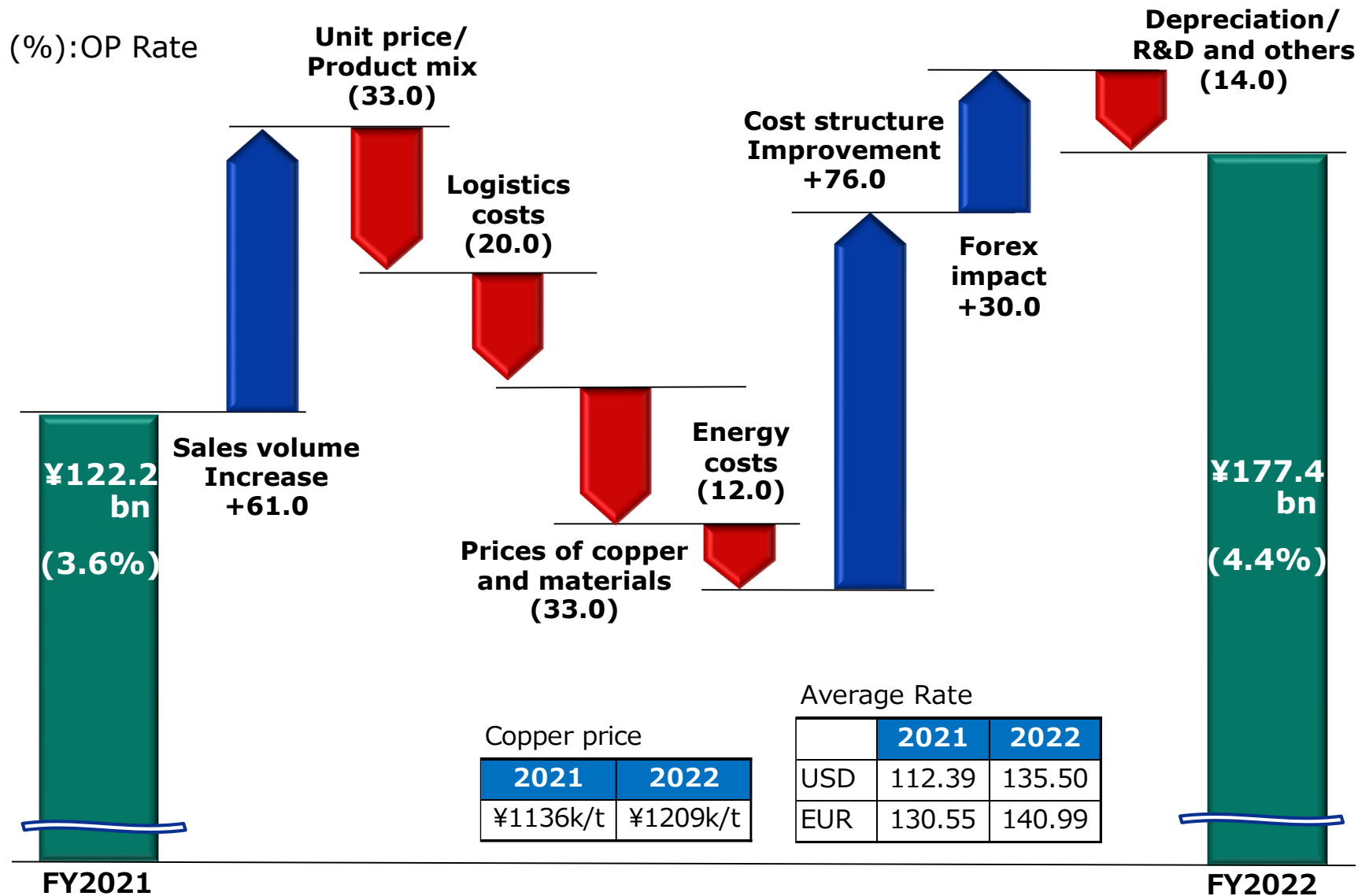
Supplementary Sheet for the fiscal year ended March 31, 2023

Sumitomo Electric Industries, Ltd.
May 12, 2023

1-1. FY2022 Results (PL)

	FY2021	FY2022	FY2022	Growth	Difference
¥bn	Actual ^①	Revised Plan ^②	Actual ^③	③-①	③-②
Net Sales	3,367.9	4,000.0	4,005.6	+637.7	+5.6
Operating Profit	122.2	160.0	177.4	+55.2	+17.4
Share of profit of investments accounted for using equity method	20.6		11.5	(9.1)	
Interest expenses	(5.6)		(16.1)	(10.5)	
Other Non-Operating Income/Expenses	0.9		0.5	(0.4)	
Ordinary Income	138.2	163.0	173.3	+35.2	+10.3
Extraordinary Income or Loss	21.8		23.1	+1.4	
Profit before Income Taxes	159.9		196.5	+36.6	
Taxes and Profit Attributable to Non-Controlling Interests	(63.6)		(83.8)	(20.2)	
Profit Attributable to Owners of the Parent	96.3	100.0	112.7	+16.3	+12.7

1-2. OP variation factors from FY2021 to FY2022



1-3. Sales and OP by Segment

¥ bn	FY2021 Actual ^①		FY2022 Revised Plan ^②		FY2022 Actual ^③		Growth ③ - ①		Difference ③ - ②	
	Sales	OP	Sales	OP	Sales	OP	Sales	OP	Sales	OP
Environment and Energy	833.4	44.0	940.0	36.0	928.2	37.9	+94.8	(6.1)	(11.8)	+1.9
Infocommunications	239.2	23.4	250.0	25.0	250.3	21.9	+11.2	(1.5)	+0.3	(3.1)
Automotive	1,754.2	12.3	2,170.0	41.0	2,186.8	55.7	+432.7	+43.5	+16.8	+14.7
Electronics	292.5	19.8	370.0	35.0	366.0	38.3	+73.5	+18.5	(4.0)	+3.3
Industrial Materials and Others	327.9	23.0	370.0	23.0	363.3	24.0	+35.4	+1.0	(6.7)	+1.0
Total	3,367.9	122.2	4,000.0	160.0	4,005.6	177.4	+637.7	+55.2	+5.6	+17.4

※Differences between the aggregate of all segments and Total are consolidated eliminations.

1-4. OP variation factors and performance trends by segment

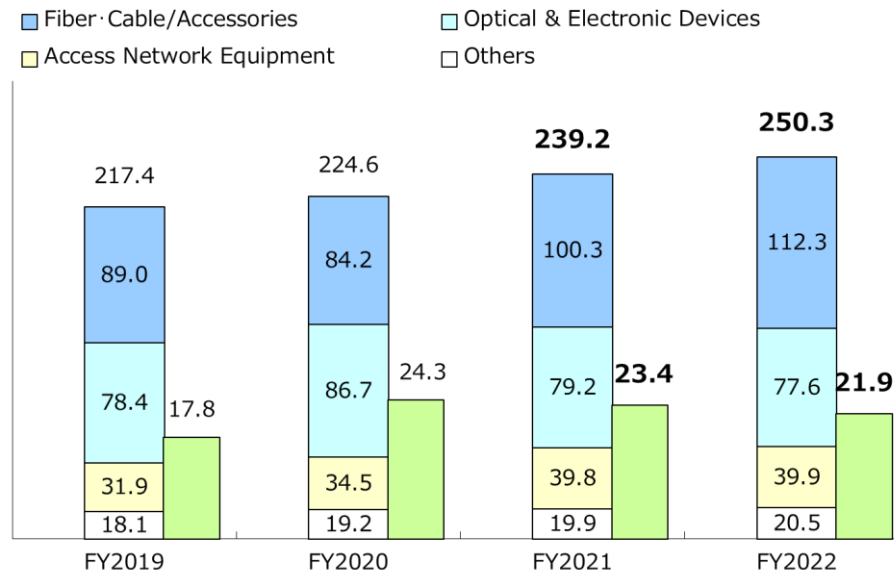
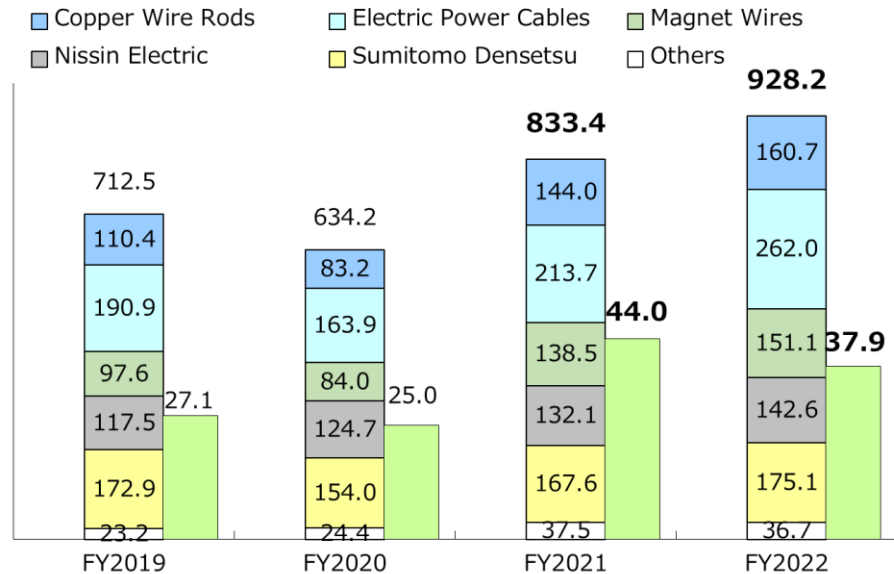
Environment and Energy
[OP]FY2022 : 37.9 billion yen
((6.1) billion yen from FY2021)

- (+) Increase in power cable, nissin, densetsu
- (-) Copper price impact: Sales ¥37.2 bn
- (-) OP ¥(4.9) bn
- (-) Soaring material and energy costs

Infocommunications
[OP]FY2022 : 21.9 billion yen
((1.5) billion yen from FY2021)

- (+) Forex impact
- (-) Decrease in data center related investments and inventory adjustment on customers
- (-) Soaring energy costs

Left : Sales Right : OP (¥bn)



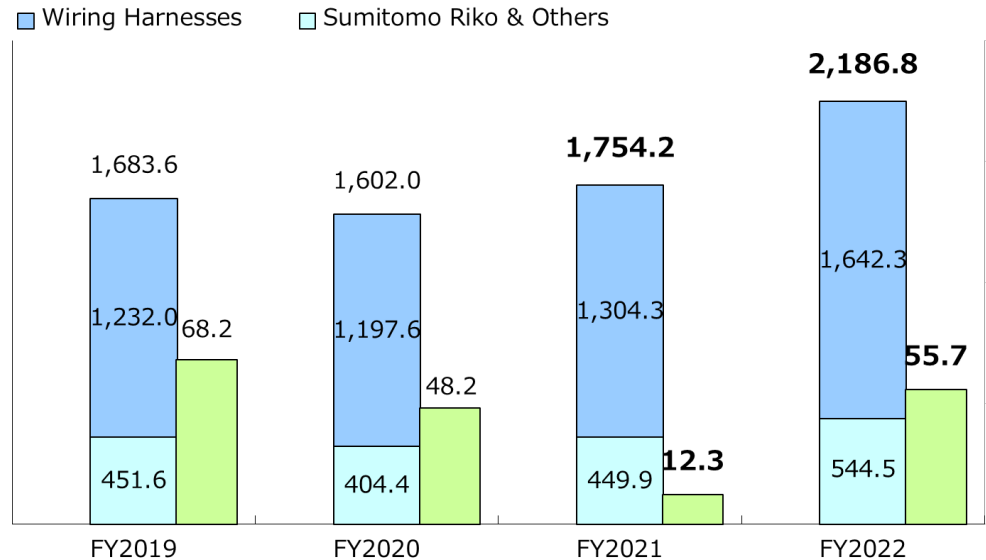
1-4. OP variation factors and performance trends by segment

Automotive

[OP]FY2022 : 55.7 billion yen (+43.5 billion yen from FY2021)

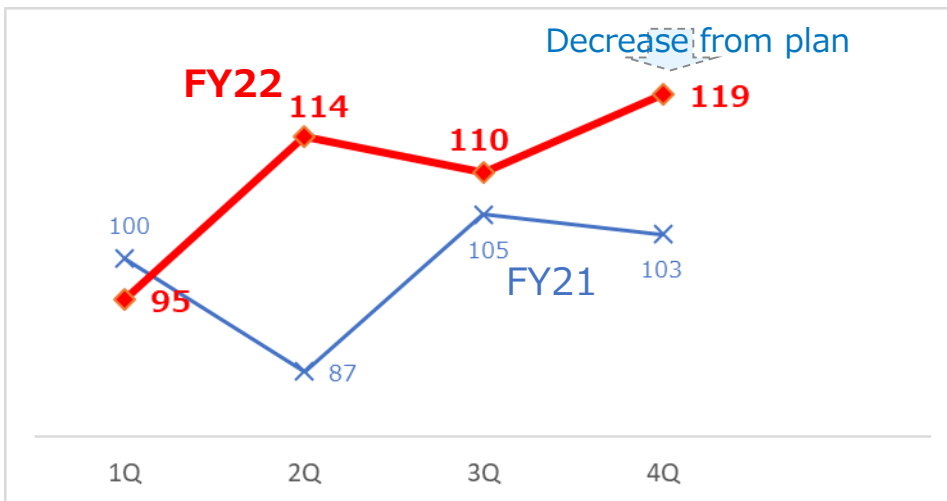
- (+) Increase in sales volume of Wiring Harnesses and Sumitomo Riko
- (+) Improve productivity
- (+) Price shifting of abnormal costs

Left : Sales Right : OP (¥bn)



Harness order volume

*Indexed with 21/1Q as 100



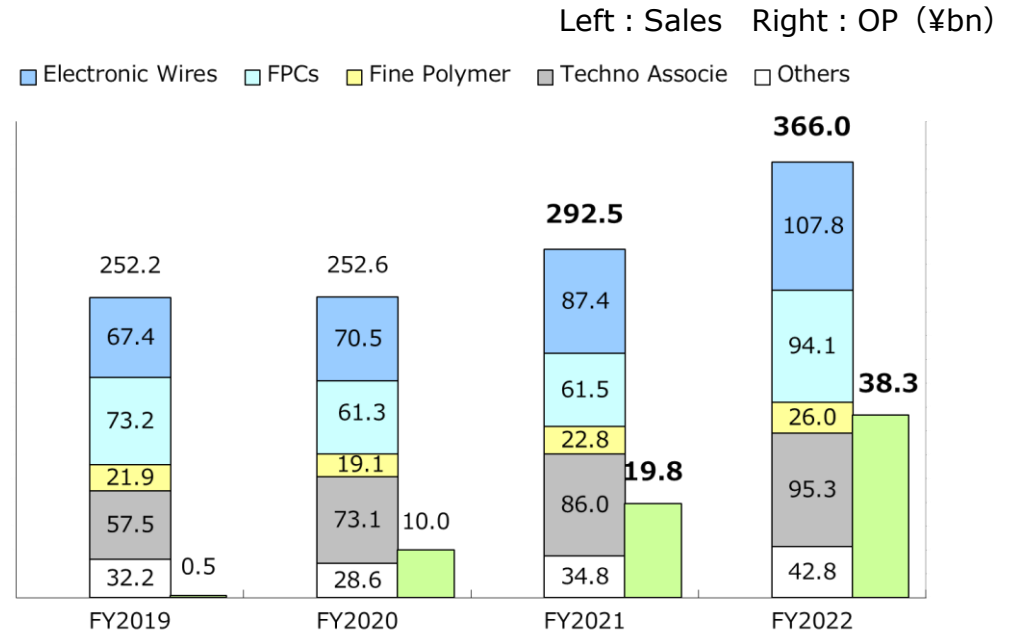
Although 22/4Q Order volume was lower than planned, reduction volume is getting smaller.

1-4. OP variation factors and performance trends by segment

Electronics

[OP]FY2022 : 38.3 billion yen (+18.5 billion yen from FY2021)

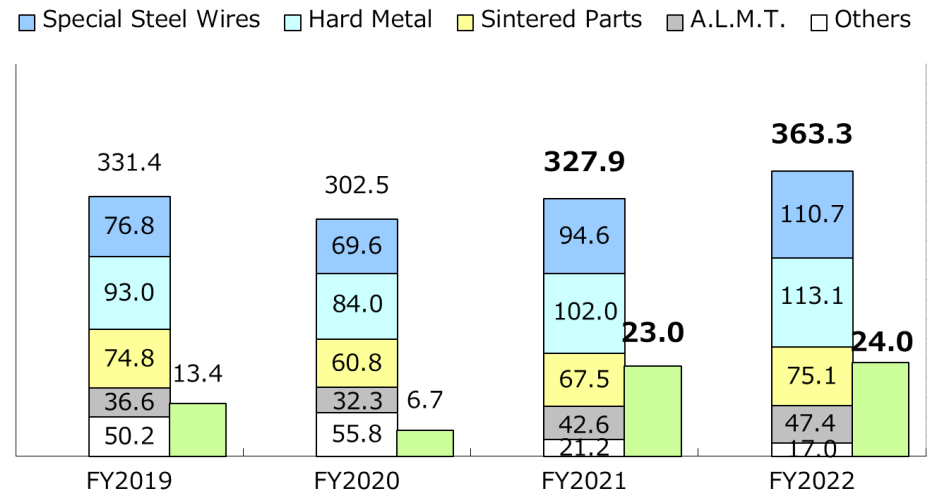
- (+) Capturing the demand for FPCs and Electronic Wires
- (+) Improve productivity
- (+) Forex impact



Industrial Materials and Others

[OP]FY2022 : 24.0 billion yen ((1.0) billion yen from FY2021)

- (+) Increase in order volume of carbide tools
- (+) Forex impact
- (-) Soaring energy costs



1-5. BS as of FY2022 end

	FY2021	FY2022	Difference		FY2021	FY2022	Difference
¥ bn	Atual①	Actual②	②-①	¥ bn	Actual①	Actual②	②-①
Cash and Time Deposits	259.6	283.4	23.8	Trade Payables	445.0	446.0	+1.0
Trade Receivables	814.7	875.6	61.0	Interest Bearing Debt	859.8	960.4	+100.6
Inventories	844.8	851.2	6.4	Other	449.7	495.9	+46.2
Property, Plant and Equipment	1,026.8	1,062.8	36.0	Total Liabilities	1,754.5	1,902.2	+147.7
Investment Securities	443.9	503.8	59.9	Total Shareholders' Equity	1,595.7	1,628.8	+33.1
Other	417.6	436.2	18.5	Total Accumulated Other Comprehensive Income	174.1	271.1	+97.0
				Non-Controlling Interests	283.2	210.9	(72.2)
				Total Net Assets	2,052.9	2,110.8	+57.9
Total Assets	3,807.4	4,013.0	205.6	Total Liabilities and Net Assets	3,807.4	4,013.0	+205.6
				OP ROIC	4.5%	5.9%	
				Pre-tax ROIC	5.8%	6.6%	
				ROE	5.7%	6.1%	

1-6. Statement of Cash Flows

	¥ bn	FY2021 Actual ^①	FY2022 Actual ^②	Difference ② – ①
Profit before Income Taxes		159.9	196.5	+36.6
Depreciation and Amortization		180.5	196.0	+15.5
Changes in Working Capital		△189.2	△ 22.0	+167.2
Other		△75.2	△ 105.3	(30.1)
Cash Flows from Operating Activities		76.0	265.2	+189.2
Cash Flows from Investing Activities		△165.4	△ 147.8	+17.6
Free Cash Flow		△89.4	117.4	+206.8
Cash Flows from Financing Activities		82.8	△ 98.3	(181.1)
Other		10.7	4.8	(5.9)
Increase(Decrease) in Cash and Cash Equivalents		4.1	23.9	+19.8
Cash and Cash Equivalents at the End of Year		255.5	279.4	+23.9

2-1. FY2023 Forecasts (PL)

	¥bn	FY2022	FY2023		Growth	FY2025
		Actual	1H Plan	Annual Plan		25M Plan
Net Sales		4,005.6	1,950.0	4,100.0	+94.4	4,400.0
Operating Profit		177.4	50.0	180.0	+2.6	250.0
Ordinary Income		173.3	44.0	170.0	(3.3)	
Profit Attributable to Owners of the Parent		112.7	22.0	100.0	(12.7)	
Dividend(¥/share)		50	25	50	0.0	
	USD	¥136		¥130		
	EUR	¥141		¥140		
	Copper	¥1209k/t		¥1200k/t		

2-2. Sales and OP by Segment

	FY2022		FY2023				Difference		25M	
	Actual①		1HPlan		Annual Plan②		②-①		FY2025 Plan	
	Sales	OP	Sales	OP	Sales	OP	Sales	OP	Sales	OP
Environment and Energy	928.2	37.9	450.0	8.0	960.0	38.0	+31.8	+0.1	1,020.0	50.0
Infocommunications	250.3	21.9	110.0	0.0	230.0	6.0	(20.3)	(15.9)	280.0	25.0
Automotive	2,186.8	55.7	1,100.0	20.0	2,300.0	85.0	+113.2	+29.3	2,500.0	110.0
Electronics	366.0	38.3	160.0	11.0	340.0	22.0	(26.0)	(16.3)	360.0	30.0
Industrial Materials and Others	363.3	24.0	180.0	11.0	370.0	29.0	+6.7	+5.0	390.0	35.0
Total	4,005.6	177.4	1,950.0	50.0	4,100.0	180.0	+94.4	+2.6	4,400.0	250.0

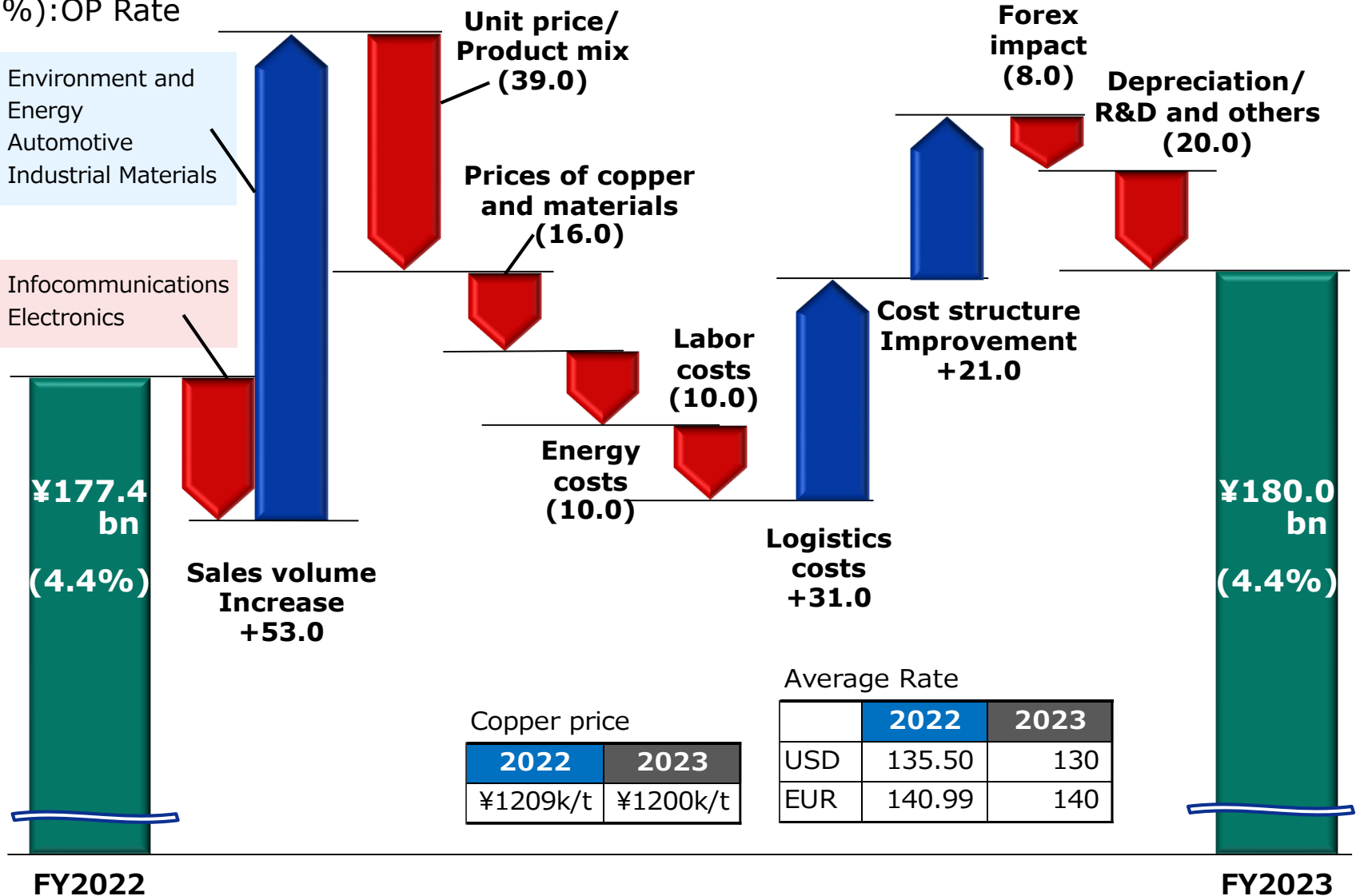
※Differences between the aggregate of all segments and Total are consolidated eliminations.

2-3. OP variation factors from FY2022 to FY2023

(%):OP Rate

- Environment and Energy
- Automotive
- Industrial Materials

- Infocommunications
- Electronics



Copper price

	2022	2023
	¥1209k/t	¥1200k/t

Average Rate

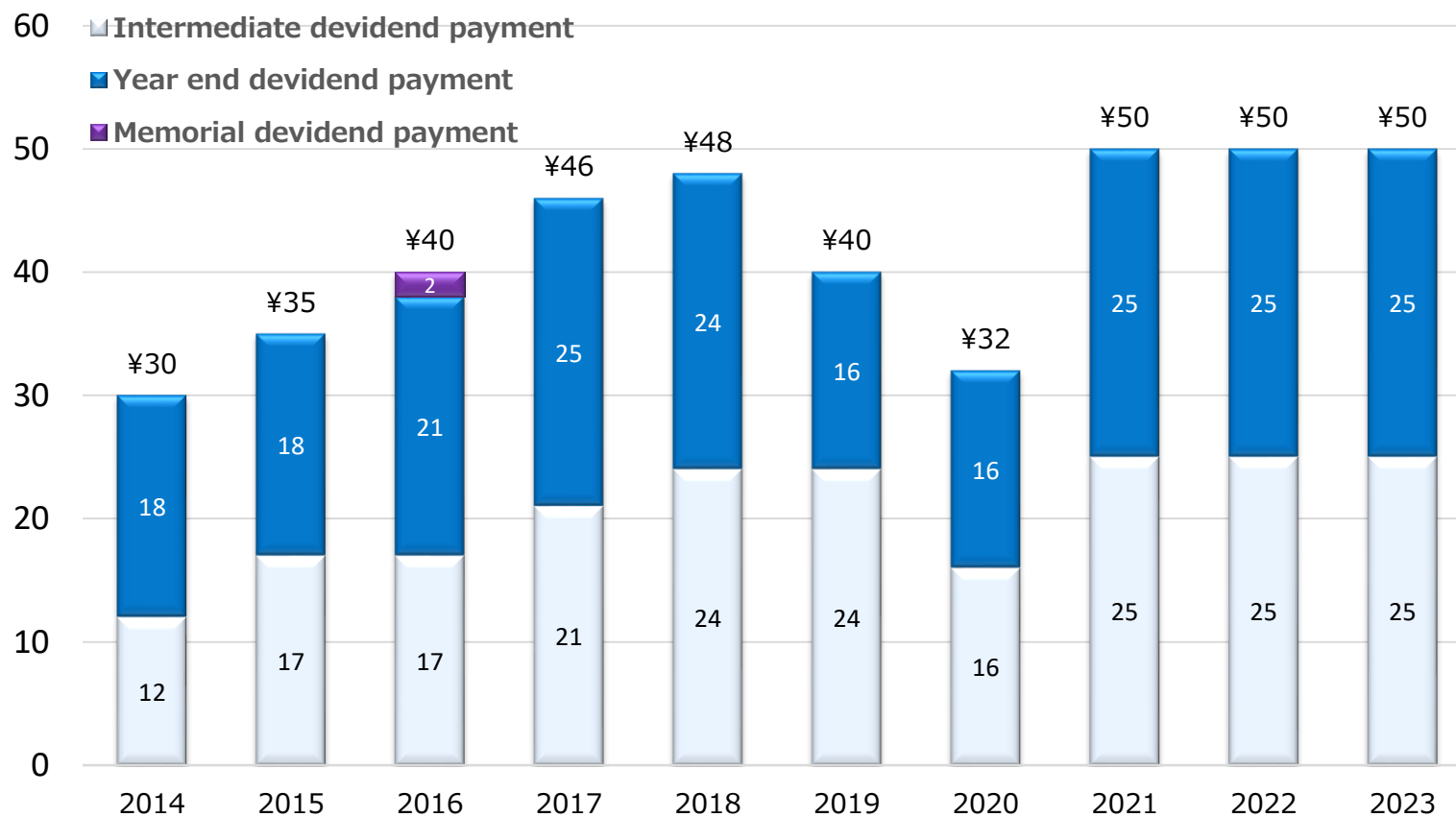
	2022	2023
USD	135.50	130
EUR	140.99	140

FY2022

FY2023

3. Dividend

(¥/share)

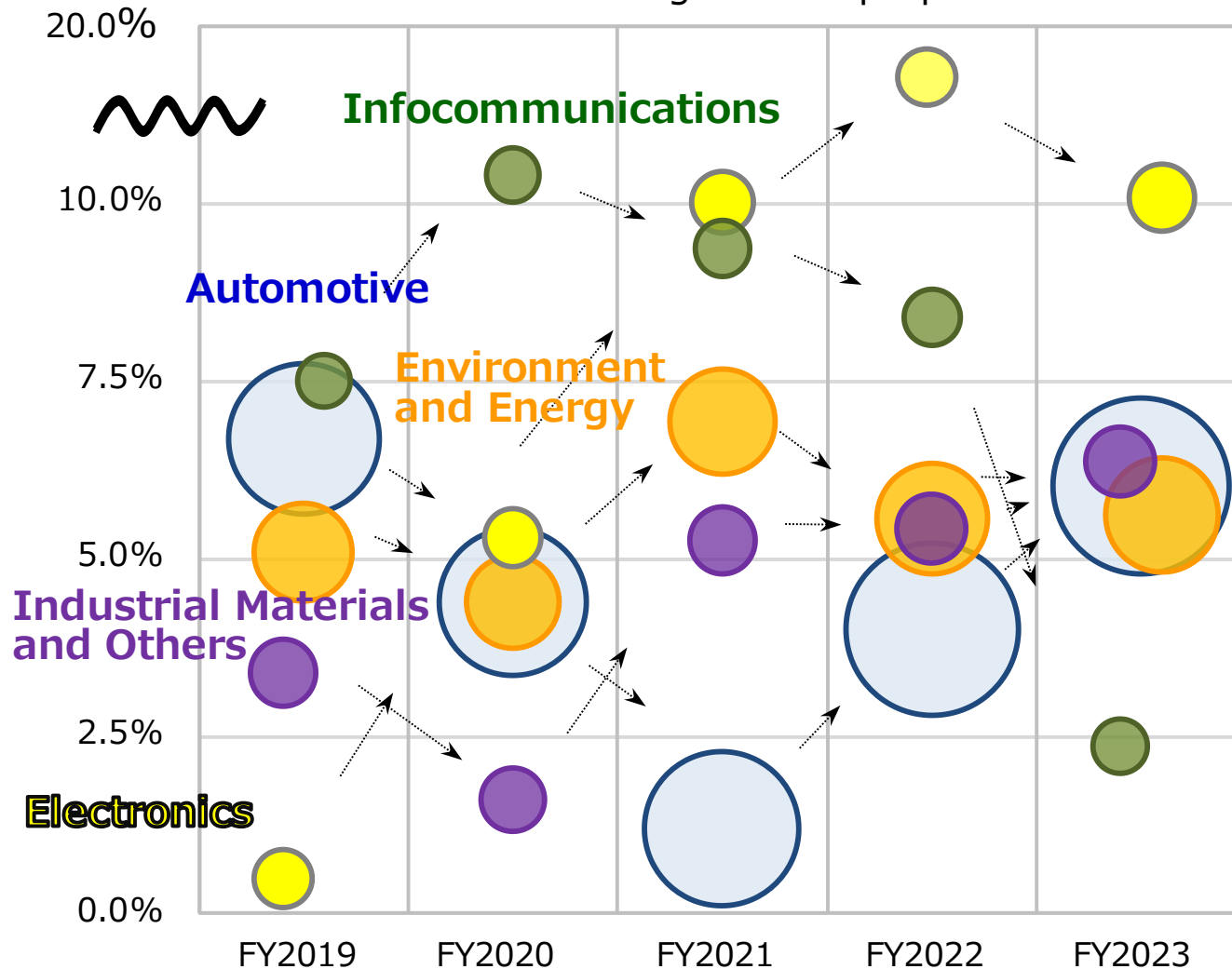


Earnings per share (Yen)
Dividend Payout Ratio

Earnings per share (Yen)	151.00	114.73	137.61	154.29	151.38	93.24	72.25	123.49	144.45	128.23
Dividend Payout Ratio	19.9%	30.5%	29.1%	29.8%	31.7%	42.9%	44.3%	40.5%	34.6%	39.0%

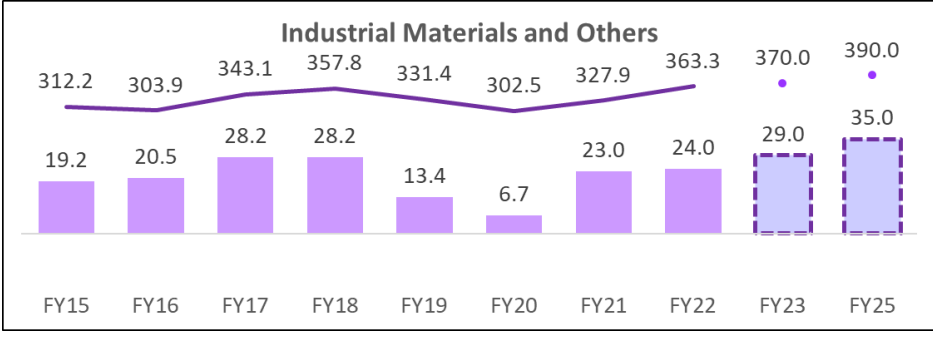
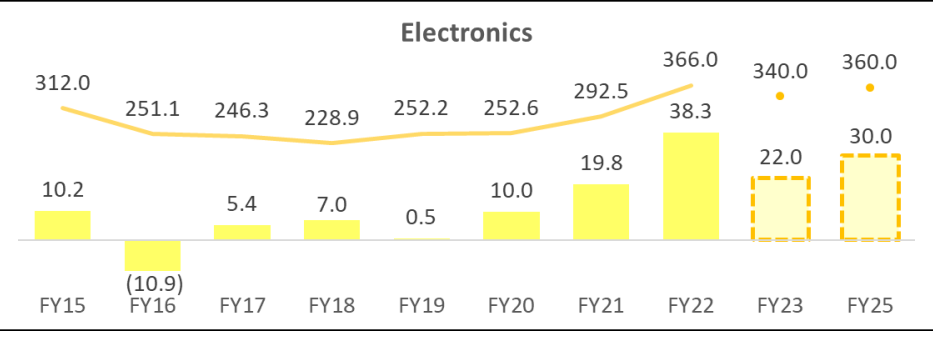
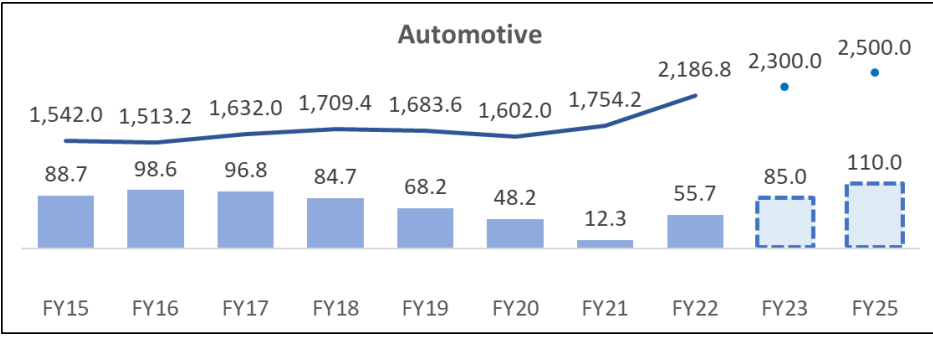
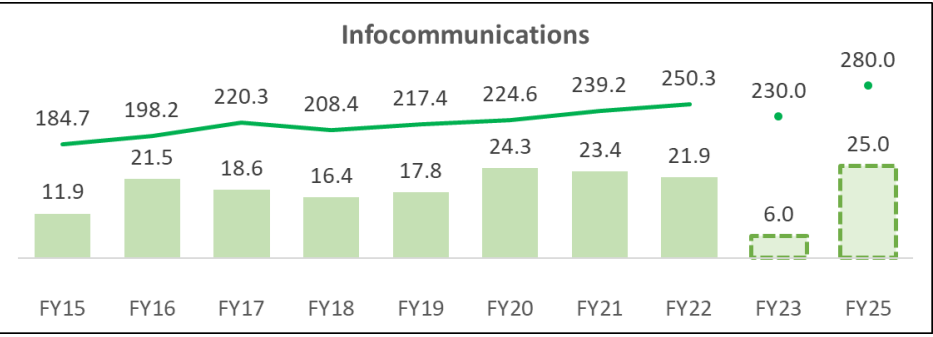
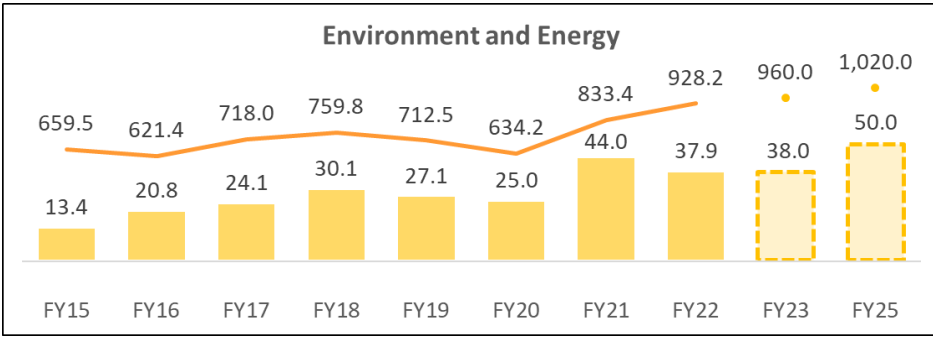
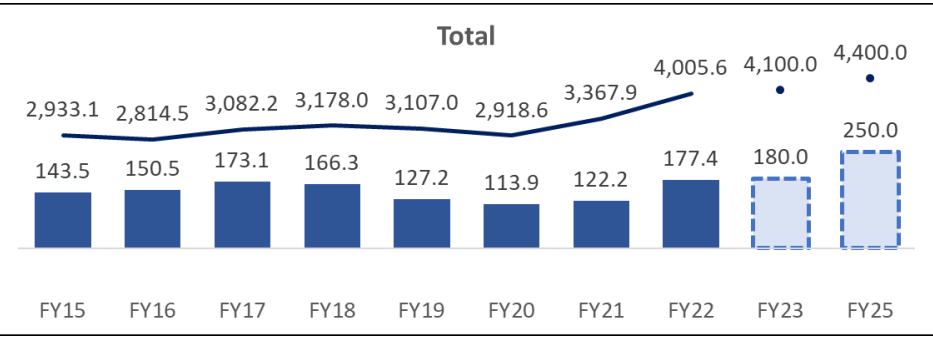
(Reference) ROIC by Segment

* The areas of the figures are proportional to sales



	FY2019	FY2020	FY2021	FY2022	FY2023
OP ROIC	5.4%	4.6%	4.5%	5.9%	6.0%
Pre-tax ROIC	5.6%	4.4%	5.8%	6.6%	5.6%

(Reference) Annual Sales and OP

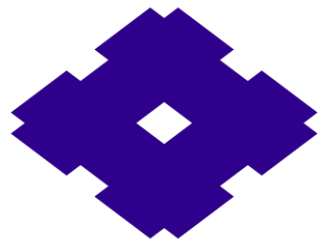


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